



Procurement Performance Management for The Petroleum Industry CEM15



Oil & Gas
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Course Description::

The petroleum industry is capital intensive. Much of the capital expenditure (CAPEX) is incurred through procurement of equipments plants & facilities whether it through EPC, EPCC or call off contracts.

It is therefore imperative that the management of all processes associated with procurement be properly & strategically managed.

We have packaged this five (5) day program from the perspective of the petroleum industry's peculiarities including, long lead time, multi-contracts, high monetary value , multiple vendor interests, e-commerce, Business-to-business, government (Public) – Private partnership including NOC-IOC Joint Venture relationships and the need for cost efficiency through minimization of contract awarding time line.

A critical part of this program is use of country practices as case studies and project specific case studies in addition to country to country institutional approval process peculiarities.

Course Content

1. Overview of the Petroleum Industry Operations.
2. Overview of Supply Chain Management Processes
3. Procurement: Critical Nature & Peculiarities of Procurement.
4. Petroleum Industry Procurement Peculiarities, Challenges & Solutions.
5. Typical Oil Industry Contract Awarding Processes.
6. Typical Petroleum Producing Countries ' Institutional Framework for Procurement Management.
7. Legal Aspects of Procurement.
8. The Procurement Cycle & Procurement Planning.
9. Effective Vendor Registration, Vetting (Selection) & Impact on Procurement Management.
10. Electronic Procurement Processes for Effective Procurement in the Petroleum Industry.
11. Products, Spares & Equipments Specification and Specification Updating.
12. Procurement Department and Relationship with User Department, Accounts & Materials Management Departments.

Who Should Attend:

1. Procurement Practitioners such as Procurement Manager, Procurement Supervisors & Officers.
2. Contract Compliance Officers.
3. Purchasing Officers.
4. Vendors Registration Officers & Auditors.
5. Contract Monitoring Officers.
6. Buyers.

Venue: Please visit our website or contact us for details.

Tuition: £2,550+VAT

**5 easy ways to
register or to
make an enquiry:**

1.Web

www.petroconsultenergy.co.uk

2.Email

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5.By post

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